“It is often the small steps, not the giant leaps, that bring about the most lasting change.”

– Queen Elizabeth II
Dear Cherished Supporter,

United Against Poverty Orlando holds a unique position within the Central Florida community, delivering programs and services to help move families from crisis to economic self-sufficiency. Your commitment over the past year has afforded us the ability to help thousands of families in need through access to low-cost groceries, crisis care, and workforce development training.

While being post pandemic, we faced challenges in 2022, but persevered and triumphed with a milestone year. UP Orlando served over 7,715 families who utilized the Member Share Grocery Program (MSGP) which serves families at or below the 200% poverty level. The MSGP program affords families access to low-cost groceries, allowing them to stretch their budgets and put an aggregate amount of $4.39 million back into our local economy.

UP Orlando Crisis Navigators delivered 8,137 units of life essential crisis services to 1,363 unique households. The UP Orlando workforce development team is responsible for our Success Training Employment Program (STEP). STEP is a FREE 3-phase program that provides participants valuable skills, confidence and knowledge to help secure employment and reach financial goals. We helped 57 low-income individuals obtain job skills training, gain employment, and increase their household income. We had 26 graduates become successfully employed. Not only did they increase their income, this created a $787,640 “social cost avoidance”, which refers to the expense’s taxpayers would have incurred for unemployment, rent/utility assistance, emergency room usage, and criminal justice costs.

We can’t forget about our incredible local community events. Our Hopeful Harvest event in November, provided 450 families the ability to celebrate Thanksgiving with a complete Thanksgiving meal, that’s a turkey with all the fixings! Additionally, our Hope for the Holidays event afforded parents the ability to secure toys for 400+ children so they had gifts to open for the holiday.

On behalf of the entire UP Orlando team, we thank you for your support and the impact of your investment. We are proud to have been able to serve over 9,000+ families with life essential services. With your support we can continue to inspire and empower individuals and families to lift themselves to economic self-sufficiency. We are going UP!

Gwendolyn Butson
Chief Executive Officer

Anjali Vaya
Executive Director, Orlando Campus
9,263 Households Served by all UP Orlando Programs

An Average of 174 New Individuals Enrolled in our Programs each week

8,137 Units of Stabilization Services Provided in Our Life Enrichment Center

57 STEP Graduates

26 STEP Graduates Employed

123 Individuals Helping

28 Families Lifted Out of Poverty

Our Member Share Grocery Program Helped Families Retain $4.39M

A LOOK BACK AT 2022
Your Impact

Through the generous resources you entrusted to us, we were able to reach out and lift the lives of 9,263 families who would otherwise go unnoticed. Whether it’s an investment of wealth, talent, or product - we pride ourselves in putting your gift to work in the most efficient way possible - right here in Central Florida.

Your Monetary Gifts

For every $1 you donated in 2022, 92.4¢ went directly to programs and activities designed to help lift our neighbors from poverty to economic self-sufficiency. This is among the best ratios nationwide for a social service organization.

92.4¢ Program Activities
3.4¢ Management & General Expenses
4.3¢ Fundraising Expenses

In 2022, Volunteers Served
59,000 Hours

Your Gifts of Time & Talent

Total Value of Volunteer Service in 2022
$1,735,190

*According to Independent Sector’s Florida Value of Volunteer Time Report

2,902 incredible individuals gave a HAND UP in 2022

Your Gifts of Product

More than 120 generous Product Partners from across 166 locations donated a total value of

$1,643,834

in food and household items to our Orlando UP Center in 2022.
Financial Statement

FISCAL YEAR JANUARY 1 – DECEMBER 31, 2022

To maintain the highest level of fiscal responsibility, Kmetz, Elwell, Graham & Associates Certified Public Accountants conducts an Independent Audit of our entire organization each year. The below Revenue and Expense summary reflects financial information for the Orlando UP Center only.

### Revenue

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Member Share Grocery Program &amp; Redistribution</td>
<td>$2,003,466</td>
</tr>
<tr>
<td>Public Support</td>
<td>$1,002,923</td>
</tr>
<tr>
<td>Grant Revenue</td>
<td>$691,383</td>
</tr>
<tr>
<td>In-kind contributions from Product Partners</td>
<td>$1,643,834</td>
</tr>
<tr>
<td>Other Income</td>
<td>$71,699</td>
</tr>
<tr>
<td><strong>TOTAL REVENUE</strong></td>
<td><strong>$5,413,305</strong></td>
</tr>
</tbody>
</table>

### Expenses

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program Activities</td>
<td>$4,978,364</td>
</tr>
<tr>
<td>Management &amp; General</td>
<td>$180,955</td>
</tr>
<tr>
<td>Fundraising</td>
<td>$229,481</td>
</tr>
<tr>
<td><strong>TOTAL EXPENSES</strong></td>
<td><strong>$5,388,800</strong></td>
</tr>
</tbody>
</table>

### Annual Fund Administrative Rate

- **Management & General Expenses**: 3.4%
- **Fundraising Expenses**: 4.3%
- **Program Activities**: 92.4%

**ANNUAL FUND ADMINISTRATIVE RATE**: 7.7%

We are proud to operate well below the BBB Wise Giving Alliance™ Recommended Standard 35% Administrative Rate.

The below Net Assets summary is reflective of our entire organization, including the Indian River, St. Lucie, and Orlando locations.

### Net Assets

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Beginning of Year</td>
<td>$15,704,489</td>
</tr>
<tr>
<td>Change in Net Assets</td>
<td>$457,607</td>
</tr>
<tr>
<td><strong>END OF YEAR</strong></td>
<td><strong>$16,162,096</strong></td>
</tr>
</tbody>
</table>
100% of the households served fall at or below 200% of the Federal Poverty Level.

**DEMOGRAPHICS**

**PARTICIPANT ETHNICITY**
- 35.4% Hispanic
- 35.0% African American
- 20.4% Caucasian
- 2.9% Asian
- 0.5% Native American
- 0.7% Other
- 5.0% Not Reported

**PARTICIPANT AGE**
- 0.5% 0-18
- 5.2% 19-34
- 12.2% 35-44
- 19.7% 45-54
- 24.7% 55-64
- 37.2% 65+
- 0% Not Reported

**PARTICIPANT COUNTY**
- 80.7% Orange
- 4.8% Osceola
- 1.2% Seminole
- 3.4% Other
- 9.9% Not Reported
"Spraker West Wealth Management has been involved with United Against Poverty for over a decade as donors, volunteers, and community board members. We have seen first-hand the amazing work being done in our community and the positive impact the Success Training Employment Program (STEP), Member Share Grocery Program (MSGP), and Crisis Stabilization programs have on our most vulnerable neighbors. Our firm has given time, talent, and treasure, and we know our investment in the UP mission is being put to good use to create lasting change throughout our amazing community. We are proud to support UP Orlando."

– John M. West III

"Disney and United Against Poverty share a similar vision where everyone has the opportunity to achieve a future filled with hope and possibilities. In the immediate aftermath of Hurricane Ian, Disney provided funding support to help UP Orlando continue to provide critical services and support to our community, especially during such a difficult time."

– Tajiana Ancora-Brown
Director, External Affairs

"Through our partnership with UP Orlando, we’ve been able to reach thousands of individuals and families in the Orlando community, helping them overcome barriers and move from crisis to self-sufficiency. We believe that by working together, we can create a city where everyone has access to the resources they need to thrive, and where every person is valued and respected."

– Orlando Mayor, Buddy Dyer

"We invest in United Against Poverty because of their mission and success in providing a helping hand to families in crisis. UP Orlando allows access to affordable groceries, employment training and other basic needs enabling families to become self-sufficient."

- Dr. and Mr. Robin and Wayne Roberts

Fernell was seeking a new start after relocating from Fort Meyers to Orlando. Fernell was referred by her case worker to UP Orlando’s Success Training Employment Program (STEP). Fernell learned emotional intelligence, job acquisition skills and computer training. After graduation from the STEP program, she received a job as a Security Officer.

"The STEP program gave me a sense of direction and a new beginning."

– Fernell N
STEP Graduate
EVENT HIGHLIGHTS

**June 16 – Health Fair**
Community members took advantage of eye exams, nutrition consultation, and other health related screenings. We shared information on how to apply for health insurance and other health related services.

**July 30 – 2022 Back to School / Resource Event**
Through a partnership with the SODO District, UP Orlando was able to provide back-to-school supplies for local families. In addition, attendees received resources on mental health, access to free phones, continuing education, employment opportunities and so much more.

**October 7 – Hand UP**
On Friday, October 7th, we had the privilege to host our Annual Hand UP Luncheon back in person. More than 400 major donors, community partners and volunteers came together for this yearly event. The luncheon is an UP Orlando awareness event that highlights United Against Poverty programs and services that lift lives throughout the community.
Throughout the year, countless compassionate community members engaged with our mission in unique and meaningful ways as part of our special events. Thank you to our enthusiastic attendees, hardworking volunteers, and generous sponsors for making our 2022 events such a success!

### Volunteer Income Tax Assistance (VITA)

Since 2016, UP Orlando has been one of the few sites offering the VITA Program coordinated through Heart of Florida United Way. Over the past six years, families received more than $500,000 in tax refunds.

### November 21 – Hopeful Harvest

On November 21st, we hosted our annual Hopeful Harvest event. We distributed a complete Thanksgiving meal to over 400 UP Orlando member families. A huge thank you to the community for the support.

### December 8 – Elected Officials Night

Judges from the Ninth Judicial Circuit along with elected officials participated in a volunteer holiday event at UP Orlando. They donated their time and assisted with sorting toys for our Hope for the Holiday event.

### December 10 – Hope for the Holidays

The 2022 Hope for the Holidays event was held on Saturday, December 10, 2022. Thanks to our generous donors and volunteers, over 300 children received a bag filled with toys for the holiday.
2022 Community Advisory Board Members

Dan Pugh  
*Board Chair*

Joyce Boudoin  
*Vice Chair, Programs Chair*

Arden Buchanan  
*Communications Chair*

Renee DeRouin-Jessen  
*Organizational Leadership Co-Chair*

Jill Kelso  
*Finance Chair*

LaSonia Landry  
*Organizational Leadership Co-Chair*

Jaime Poulos

Nick Archer

Alicia Bechtel

Hollie Croft

Chief Eric D. Smith

Jack Meyers

Sharon Lastrapes Meyers

Jennifer Englert

Edward DeAguilera

John Dowless

Katy Eld

Keith Landry

Monica Smith
TO OUR GENEROUS INVESTORS FOR GIVING A HAND UP IN 2022!

$100,000+
City of Orlando Housing and Community Development
Spectrum
Dr. Robin and Wayne Roberts
Disney Worldwide Services

$10,000 - $24,999
Bill and Nancy Robbinson
Florida Blue
Spine and Injury Associates
Dan and Jackie Devine
Dwayne and Lynette Gray
Medtronic

$25,000 - $99,999
Orange County Government Housing & Community Development Division
Elizabeth Morse Genius Foundation
The Mark and Sunnie Wang Foundation
EAI Enterprise, INC.
DeVos Family Foundation
City of Orlando Office of Community Affairs
Heart of Florida United Way
Bank of America
The Joe & Sarah Galloway Foundation
Dr. Donald and Cindy Diebel

$5,000 - $9,999
City of Orlando Office of Community Affairs
Wesley Chapel Foundation
SECO Energy

$1,000 - $4,999
Orange County Comptroller
Orlando Health
Acahand Foundation
First Baptist Orlando
Dan and Tinna Pugh
Ray and Kitty Scott
Duke Energy Florida
Miller Charitable Foundation Inc
RJ Sonomo Family Giving Fund
SparkerWest Wealth Management, Inc.
The Chatlos Foundation
ABC Fine Wine & Spirits
AdventHealth Orlando
David and Cynthia Parker
George Masterson

Thank You
$2,500 - $9,999

Ronnie Smith
Charities Aid Foundation of America
Dollar General
Martin Aquatic Design & Engineering
Winderweedle, Haines, Ward, and Woodman, P.A.
Robert Whorf
TD Charitable Foundation
Jens and Tonya Klingens
Lauren Poore
Matthew Draper
Debbie and Jeff Chandler
De Arrigoitia & Co.
Kastory Family Foundation
Orlando Regional Realtors Association
Poulos & Bennett
The Naomi & James Fitzgibbon Family Foundation
The Orlando Law Group
Zimmerman, Kiser & Sutcliffe, P.A.
Anne Abeel
Chris and Kristen King
Jim and Ann Tharp
John and Gale Hillenmeyer
Julie Zaiback
Leon and Britni Camarda
Steve and Jackie Tye
Thomas Aldinger
The Community Foundation for Northeast Florida
Scott and Krystal Ritchey
Greg and Louise Holzhauer
Joshua Hurtado
Joe and Janice Nisbett

Kiwanis Club of Orlando
Rhodes+Brito Architects
Greg and Shannon Vandergrift
Martha Emerson
Steve and Karen Rubin
Ann Saurman
Renee DeRouin-Jessen
Mary Ann Stead
Frangakis Family Charitable Found TR
TBone and Zoobin Fund
Joseph E. & Ronda B. Miller Foundation, Inc.
The Martin Andersen-Gracia Andersen Foundation, Inc.
Anderson-Devitt Foundation
Annunciation Catholic Church
Bernie and Linda Kastory
Bill and Beth Neidlinger
Robert Boeschen
Jack and Sharon Myers
Jim and Debby Manuel
Joe and Eugenia Sefcik
Lorin Sullivan
Michael and Angela Parks
Michael and Renee Mueller
Robb and Nancy Chapin
$1,000 - $2,499

Zed and Pam Layson
John and Victoria Myers
Health Compass Consulting LLC
Regions Bank
Dr. Jo Hewell
Linda Derringer
Ricky and Susan Taylor
Robert and Diane Smedley
Robert and Joan Fisher
Stan and Kathy Pietkiewicz
Tom and Janet Elrod
Ron and Kathy White
Harold Sprague
Nancy Patterson
Citi National Bank of Florida
Simon Bailey
Quakers of Orlando
Rotary Club of Maitland
Cedric and Tina Nakamura
Jeff Cohen and Luci Belnick
John Dowless
Keith and Eleanor Ackermann
Tommy and Barbara Beck
Rockpit Brewing
Allan and Jane Clayman
Eric Larue
Josh and Katie DeAscanis
Patricia Loy
Rye and Sheri Merriam
Tom and Brenda Kincaid
Winfred and Carolyn Beltran
Zach Hoover
First United Methodist Church of Winter Park
Jager Family Fund
Worth Oelschlager
Will and Shannon Dukes

Champions of Faith
International Church
Florida Bancorp Supply, Inc.
Grace Covenant Presbyterian Church
Massey Services
The Elder Law Center of Kirson & Fuller
Vista Del Lago
Adam Rosenberg
Allen and Kerri Sterchi
Caitlin Crosley
Charline Kennedy
Dan and Glena Morris
Dave and Dottie Arms
Eddie and Melanie Pipkin
Graham and Deborah Ann Kolterjohn
Henry and Judith Pfingstag
Herbert and Sherrie Hill
Jeff and Suellyn Johnson
Jerry and Gail Van Scoter
Jim and Deb McKillop
John Russell
Josh Martin
Kim Darin
Madison Gay
Margot Deakins
Randy and Susie Rush
Sara Delk
Shawn and Lorri Barrow
Tom and Joanne Graham
Walter and Sarah Beaver
William Sefton
Bill and Leigh Ann Rush
Our Purpose
To inspire and empower people living in poverty to lift themselves and their families to economic self-sufficiency.

Our Mission
To serve those in poverty by providing crisis care, transformative education, food and household subsidy, employment training and placement, personal empowerment training, and active referrals to other collaborative social service providers.

Our Vision
Communities where every family has access to basic needs, nutritional food, crisis care, education and employment training, and where everyone has the opportunity to achieve a future filled with hope and possibilities.

407-650-0774 • www.uporlando.org
150 W. Michigan Street • Orlando, FL 32806

United Against Poverty is a registered 501(c)3 nonprofit. Our Federal Tax ID is 11-3697936.